

**MDLIVE**<sup>®</sup>  
Always there.

## How Collier County Public Schools reduced healthcare costs with MDLIVE





## Telehealth is reshaping healthcare

As technology has evolved over the last two decades, telehealth has become a popular choice for doctors and patients alike. It is also an affordable investment for companies that want to reduce their overall medical spending while offering new healthcare options to their employees.

In fact, U.S. employers could **save up to \$6 billion per year** by providing telemedicine technologies to their employees.<sup>1</sup> Part of this savings is due to the reduction in non-emergency ER visits. One study found that telehealth can **reduce ER visits by 15 percent** or more, which can drastically reduce medical costs to patients and their employees.<sup>2</sup>

Right now, more than **half** of all **U.S. hospitals** currently have a telehealth program in place.<sup>3</sup> Combine that with the fact that the number of patients using telehealth is increasing to **over 7 million telehealth users in 2018**, up from just 350,000 users in 2013,<sup>4</sup> and it becomes obvious that adding a telehealth option can be an effective way to expand any company's healthcare benefits and reduce overall medical spending.

#### Sources:

1. <https://www.towerswatson.com/en/Press/2014/08/current-telemedicine-technology-could-mean-big-savings>
2. <http://isalushealthcare.com/blog-all/postid/371/20-tele-medicine-statistics-private-practices-should-know>
3. <https://www.beckershospitalreview.com/telehealth/5-critical-factors-for-a-successful-telehealth-program.html>
4. <http://www.hcrnetwork.com/telehealth-2018-predicted-dramatic-rise-popularity/>



## Cutting costs and improving access to healthcare

Collier County Public Schools is a diverse and culturally rich school system. It is dedicated to providing exceptional opportunities that will motivate and engage each student so that they will complete school prepared for ongoing learning as well as community and global responsibilities. CCPS serves more than 48,000 students in grades pre-K through 12 and employs approximately 3,200 teachers - 49% with advanced degrees.

“ By implementing MDLIVE, we’ve been able to help our team get fast access to medical care and get better faster so they can continue to provide the highest level of education to our students. ”

— Collier County Public School Administrator

## Member satisfaction and productivity savings for a high ROI

As a large district in Southwest Florida, Collier County Public Schools depends on its more than 7,000 employees every day. Any time off due to illness dramatically impacts student achievement. That’s why, on January 1, they partnered with MDLIVE and began offering telehealth services as part of its medical benefits. So far, 11 percent of their members have registered, and they have been able to reduce their overall healthcare costs and garner \$35,799 in care diversion savings.

**3:1**  
total ROI  
in 2017

**93.4%**  
member  
satisfaction rate

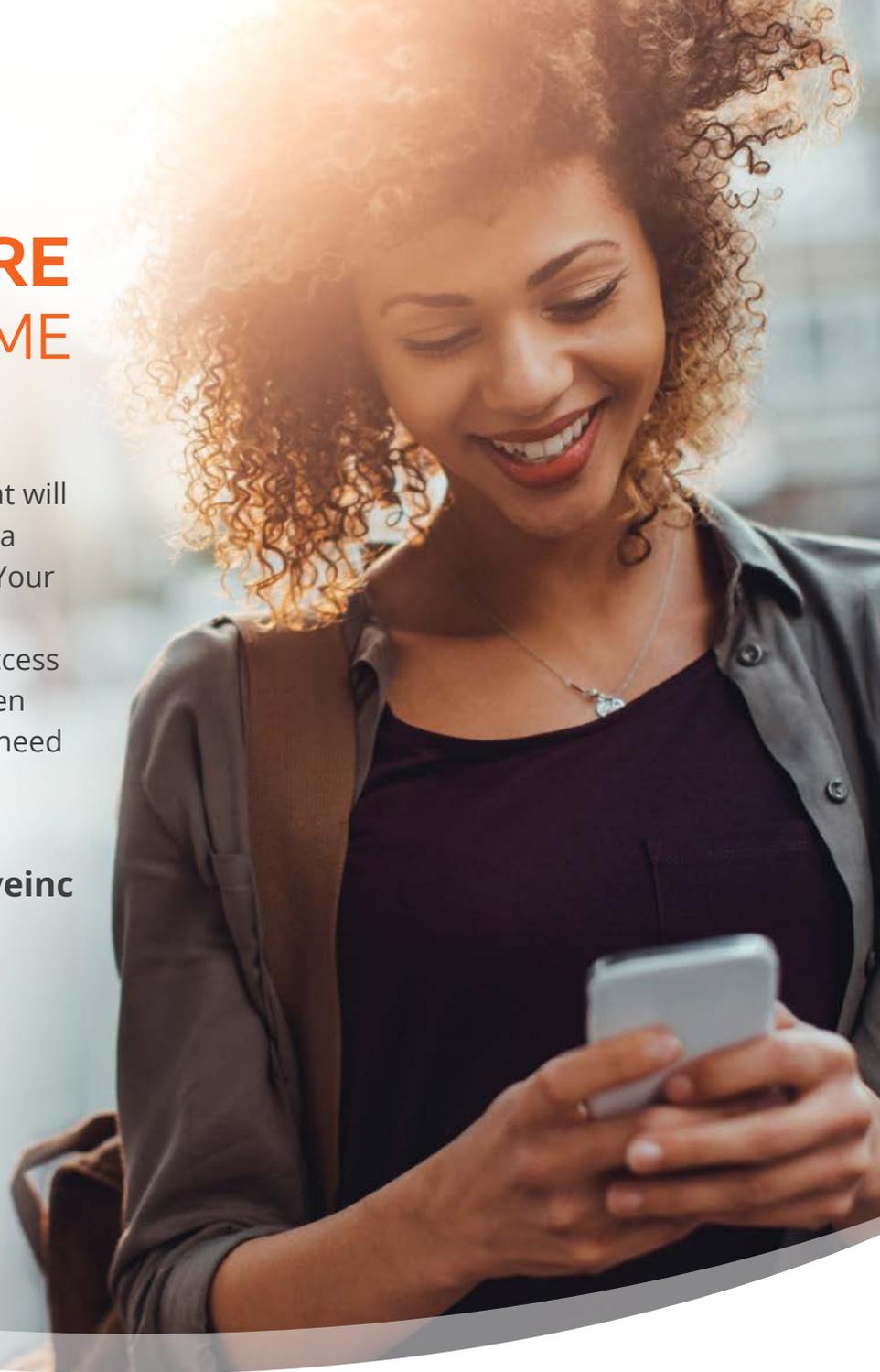
**\$52,800**  
total savings  
year to date 2018



# THE RIGHT CARE AT THE RIGHT TIME

MDLIVE's technology and online strategies deliver a comprehensive end-to-end virtual care solution that will enable your organization to create a holistic digital front door strategy. Your school system can reduce costs, accelerate revenue and increase access while removing the barriers between your employees and the care they need - when and where they need it.

**Schedule your demo now.**  
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